



In June 2020, the Commonwealth allowed Lovelane to re-open. By September 2020, we were operating at 100% capacity conducting lessons seven days a week. The response from our families to return to lessons was overwhelmingly positive, and we could not wait to see them. Your support allowed us to be ready. Thank you!

We now have five unmounted mentoring programs in addition to new recent collaborations, such as City to Saddle, a program for under-served children.

On behalf of the entire board of directors and staff, we extend our heartfelt thank you for your generous and thoughtful contributions. You shared your resources with Lovelane during challenging times, bringing hope for better times to our staff and our families. We are forever grateful for your continued support.

Wil Catlin
Board Chair

Megan Donovan **Executive Director** 

Megas Sono Vac





# **Volunteers**

HONOR ROLL • July 1, 2020-June 30, 2021

It takes 100 volunteers each week to run Lovelane's programs successfully. Volunteers join Lovelane staff in the ring working with mounted students, working in the barn caring for our herd, and helping at events. We are extremely grateful for the dedication, skill, and generosity of our volunteers. Each of our volunteers is responsible for making Lovelane the outstanding, high quality and highly soughtafter program that we are today.

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Thank you for all that you do!

# **Unmounted Programs**

#### **Carrot Club**

**AGES 3-6** 

Social skill-building program;

Fosters positive peer interactions that support social language development;

Helps students develop strategies for cooperative play, self-regulation, and following a group plan;

Builds self-esteem and confidence:

Improves students' conversational skills—including turn-taking, topic maintenance, eye contact, and body language.

#### **Barn Buddies**

AGES 4 & UP

Integrates small groups of children with and without special needs;

Students work as a team to take care of Lovelane's horses:

Promotes physical, emotional, and social growth of each child.

#### **Horse Care Academy**

**TEENS & YOUNG ADULTS** 

Builds confidence and functional life skills, including time management, prioritizing tasks and responsibilities, managing and working with a team, and communicating with peers and supervisors;

Empowers participants and ready students to take on the "real world."

### Spur Outstanding Leaders

**TEENS** 

Develops leadership and confidence in teens with and without disabilities;

Fosters collaboration and communication in a small group setting;

Students design and facilitate lessons and activities for our younger unmounted programs;

Builds basic skills of being an effective leader.

#### **Find Your Stride**

YOUNG ADULTS

Creates opportunities for young adults to practice and build social communication skills;

Develops strategies for successful social interactions:

Builds self-esteem and confidence;

Improves conversational skills, including turn-taking, topic maintenance, eye contact, and body language;

Develops independent living and occupational skills.

# Private Unmounted Lessons

**AGES 4 TO YOUNG ADULT** 

Designed for the participant's individual needs and goals.



#### **Meet the Lovelane Horses**



THE REAL "MCCOY"

Age: 21
Breed: Percheron
Thoroughbred Cross
Color: Dark Bay
Gender: Gelding
Size: 16.1 hands



TOWNSEND PEPS
HOT SHOT
"HOT SHOT"

Age: 13
Breed: Morgan
Color: Bay
Gender: Gelding
Size: 14.3 hands
Gender: Gelding



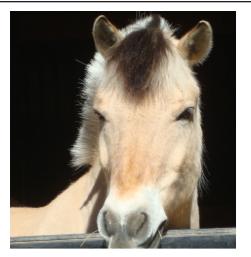
BANTRY BAY'S TREVOR "TREVOR"

Age: 20
Breed: Connemara
Pony
Color: Bay
Size: 13.3 hands
Gender: Gelding



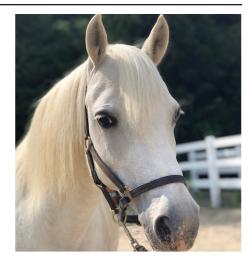
FIRST MATE "NAVY"

Age: 20 Breed: Welsh Pony Color: Gray Gender: Gelding Size: 14.1 hands



SPIKE

Age: 20 Breed: Fjord Color: Dun with Darker Dorsal Stripe Size: 14.2 hands



GLENCOE DREAM COME TRUE "SOPHIE"

Age: 23 Breed: Welsh Pony Color: White Gender: Mare Size: 12.3 hands



VICTORIA'S SECRET "VICKI"

Age: 20 Breed: Arabian Color: Chestnut Size: 13.2 hands Gender: Mare



TUSCANI ALABAMA "BAM"

Age: 21
Breed: Welsh Cob,
Section D
Color: Black
Size: 14.2 hands
Gender: Gelding



ELECTRIC SHOCK "SPARKY"

Age: 21
Breed: Registered Quarter
Horse
Color: Chestnut
Size: 15.3 hands
Gender: Gelding



QUINT

Age: 20 Breed: Quarter Horse Color: Bay Size: 15.2 hands Gender: Gelding



ROCKET'S RED GLARE "ROCKET"

Age: 19
Breed: Morgan
Color: Chestnut
Size: 14.3 hands
Gender: Gelding

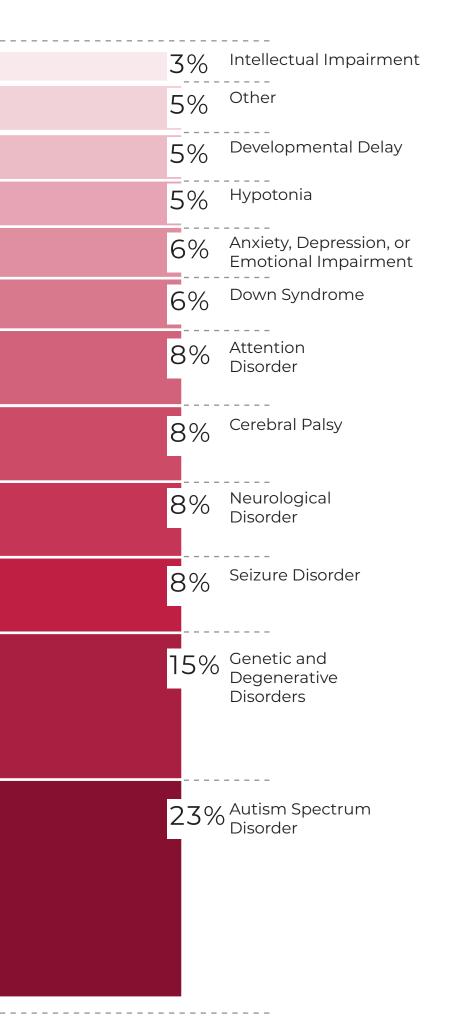


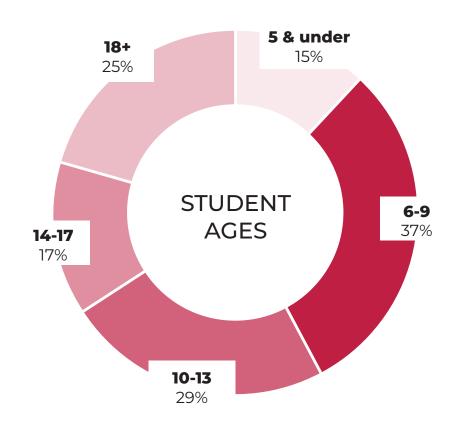
SKYLIGHT MOONBEAM SUPREME "SKY"

Age: 21
Breed: Hanoverian/
Arabian Cross
Color: Chestnut
Gender: Mare
Size: 15.1 hands

# Our Students







#### **STUDENT CITIES & TOWNS**

Medford Acton Andover Milford Milton Arlington Natick Bedford Belmont Needham Boston Newton Northborough Brighton Brookline Reading Cambridge South Hamilton Charlestown Sudbury **Chestnut Hill** W. Newton Concord Waban Framingham Waltham Hudson Watertown Jamaica Plain Wayland Wellesley Leominster Lexington West Newton Lincoln Weston Marblehead Winchester Medfield Woburn





# Our Supporters

July 1, 2020-June 30, 2021

Lovelane gratefully acknowledges all contributions from individuals, corporations, and foundations, who invested in our mission and program between July 1, 2020, and June 30, 2021. Thank you for your support.

#### CHAMPION'S STABLE

\$50.000-\$99.999

Giving | Grousbeck Fazzalari The Once Here Foundation Lise Revers

#### **PATRON'S STABLE**

\$25,000-\$49,999

**Cummings Foundation** 

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#### STANLEY SABIN SUSTAINABILITY FUND

#### Thank you to our generous donors who continue to support our Stanley Sabin Sustainability Fund.

This fund, launched in September 2012, is named for Lovelane's Founder, Debby Sabin's deceased father, Dr. Stanley Sabin, who was a beloved founding member of Lovelane's Board of Directors and a renowned local physician. The Stanley Sabin Sustainability Fund is now able to provide Lovelane a reserve of more than \$5M. Interest on the SSS Fund of roughly \$150,000 annually can supplement Lovelane's annual operating budget, provide a cushion for emergencies, and fund capital improvements. We are grateful to all of our Stanley Sabin Sustainability Fund donors for helping to ensure Lovelane will continue to provide pediatric therapeutic services for years to

Lovelane thanks donors to the Stanley Sabin Sustainability Fund who donated between July 1, 2020, and June 30, 2021.

come! THANK YOU!

**Charlotte Brooks Corinne C. Hodak Debby Sabin & Brian Perkins Erin & Richard Cummings** 

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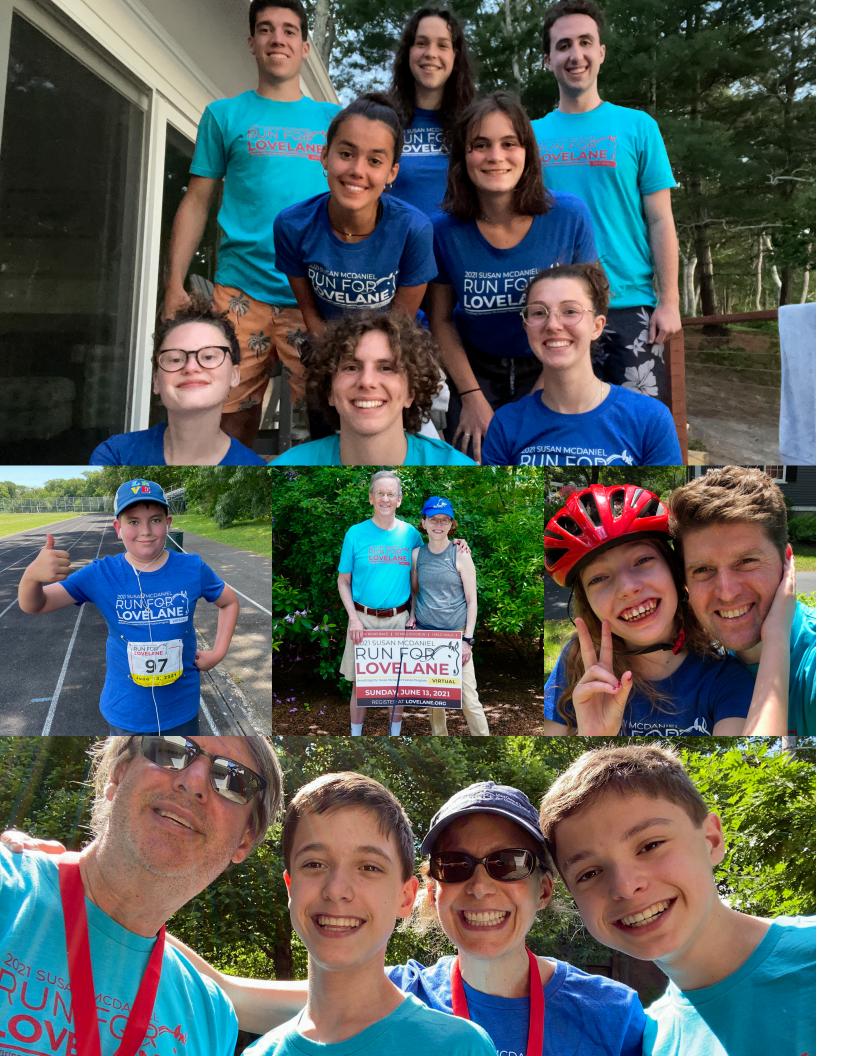
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# RUNFOR SUSAN MCDANIEL AND RUNFOLLANE

Benefiting the Susan McDaniel Tuition Program

**VIRTUAL** 

The 2021 Susan McDaniel Run for Lovelane was a huge success thanks to all of our participants! Two-hundred and sixty-nine adults and children from 18 states ran or walked from the location of their choice on Sunday, June 13, raising \$28,000 for the Susan McDaniel Tuition Assistance Fund at Lovelane.

We are looking forward to 2022 and hosting our first hybrid Susan McDaniel Run for Lovelane, an in-person event with a virtual component!

#### SUSAN MCDANIEL TUITION ASSISTANCE FUND

Susan McDaniel, an athlete, actress, and equestrian, was a student at Lovelane throughout her twoyear battle with cancer. Susan passed away in 2004 at the age of 10. The Run for Lovelane, established in 1996, was dedicated in Susan's memory in 2005. At the same time, the Susan McDaniel Tuition Assistance Fund was created. The intended purpose of this non-restricted fund is to support families who are unable to afford Lovelane's lesson price of \$136 weekly. Lovelane accepts children off the waitlist based on next availability, not the family's ability to pay. Once in the program, families may apply for tuition assistance. Forty percent of Lovelane families receive tuition assistance totaling \$65,000 annually through the Susan McDaniel Tuition Assistance Fund.

THE COST OF LOVELANE LESSONS FOR ONE STUDENT

\$136

1 weekly lesson

\$272

2 summer lessons

\$2,584

19 lessons (1 semester)

\$5,440

full year of lessons (19 spring lessons, 19 fall lessons, 2 summer lessons)

# Grants & Gifts

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**Foundation** 

Lovelane fundraises 60% of our annual budget. We rely on Foundations to help meet our budget needs. General operating support directly impacts two key areas of our program: our students, who are diagnosed with a wide range of special needs, and our primary therapeutic tools, our horses. We are grateful to the generous Foundations who thoughtfully support Lovelane's mission.

# **Susan McDaniel Tuition Assistance Fund**

DCU for Kids Roy A. Hunt

Foundation

The Genesis Foundation for Children

The Peabody Foundation, Inc.

The Susan McDaniel Tuition Assistance Fund is vital to our families' participation in our programming. Lovelane accepts families off our waitlist regardless of their ability to pay. Lovelane provides \$65,000 in Tuition Assistance to 42% of our families. We are very grateful to the foundations who support our Tuition Assistance Fund, making our highly beneficial programming accessible for all children.

#### **City to Saddle**



Thanks to generous donor, Carla Bregman, this summer Lovelane was able to pilot a new program, City to Saddle, which brings children from the Boston metro area to Lincoln. Learning about, taking care of, and riding horses is a completely new experience for each of these children. City to Saddle was a great success.

#### **Cummings Foundation**



Lovelane is a fortunate recipient of The Cummings Foundation \$25 Million Grant Program. Chosen as one of the 100 local nonprofits to receive \$100,000, this significant grant will support students, programming, and horses at Lovelane. Cummings Foundation also directed an additional Impact Grant to Lovelane for use at our discretion!

# **Gould Charitable Foundation**



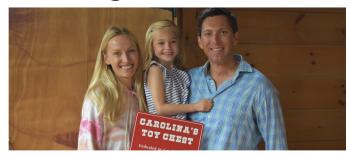
Lovelane is grateful for the generous support of the Gould Charitable Foundation, who provided Lovelane a grant for an outdoor classroom! This outdoor classroom, a 20 x 12-foot retractable roller awning with a motor, provides a location for children in our unmounted programs and horsemanship workshops to meet, do crafts, have snacks, and find respite in the heat of the summer, as well as provides a place for families to watch their children ride in the outdoor ring.

#### **Giving Tuesday**



A wonderful anonymous donor gave Lovelane \$10,000 to use as a matching gift for Giving Tuesday. To maximize this opportunity, we created a mini-campaign using cartoons featuring one of our horses. This mini-campaign ran for one week. Through social media and email we spread the word and solicited donations, raising \$50,000!

#### **Honoring a Rider**



The Feig family honored Lovelane rider, Carolina Jones, by making a donation in her name to fund the interactive toy chest. The naming opportunity of our therapy toy chest allows Carolina to see her name in the indoor arena every time she rides, and provides unique, sensory engaging therapy toys for all of our

riders.

# Massachusetts Charitable Mechanic Association

MCMA, a contributor to Lovelane for many years, continued their support with a grant for the purchase of a new therapy horse. Lovelane's uniquely trained horses are our primary therapeutic tools, the essential modality with which we are able to provide our high quality therapeutic lessons.

#### **Million Dollar Round Table**

The Million Dollar Round Table generously donated funds to purchase new interlocking rubber mats for our barn aisles. These mats replaced our existing rubber aisle mats, which have buckled, shifted, have holes, and have become a tripping danger to our students, staff, and horses. The interlocking system of the new mats prohibits shifting and buckling, and prevents debris from becoming trapped underneath.



#### **Stall Mats Matching Gift**

Lovelane is grateful to the Atamian family and Home Market Foods, Inc., for a generous donation, which was used, in part, as a matching gift to raise funds for the purchase of ComfortStall Mats for our 13 horse stalls. A major benefit of the ComfortStall mats is that the orthopedic foam cushions support the joints of our horses. The fully sealed padded design also promotes respiratory health by eliminating the buildup of urine in between mats, and its anti-slip properties provide the horse with the best surface to rest effectively and recover from exercise. These new mats save Lovelane \$10,000 - \$13,000 annually on shavings and removal costs.

# Lifetime Donors

Lifetime donors are a loyal & generous group of community members who have supported Lovelane with individual, corporate and foundation support through June 30, 2021. Lovelane is grateful for their leadership support.

#### \$1,000,000+

Grousbeck Family Foundation Kim & James Pallotta

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Meredith & Dan Doherty New England Patriots Foundation Lillian & Edward Fassino Nina & David Fialkow Fiduciary Trust Company Karen & Robert Forlenza Ken Garschina The Glades Foundation Harvard Pilgrim Health Care Foundation Hermann Foundation, Inc. Karen & Mark Julien Julie & Michael Kaneb King Family Foundation Winky & Fred King King Family Charitable Lead Trust Jean & Brian Kriftcher **Ruth & Christopher Lawler** Madeline Leone Susan & Shawn Martin Massachusetts Charitable Mechanic Association Michele Mittelman Jane & Michael Muse Neiman Marcus Judy & Stephen Pagliuca David & Linda Paresky PHCC of Massachusetts Mary & David Powers Margaret Randle & James McDaniel Eileen & Buddy Roche State Street Foundation, Inc. Kristin & Robert Tishman Robin & Perry Traquina Weston Reunion Fund The Marquerite M.Wilson Foundation Winston Flowers Wodecroft Foundation

# In-Kind

Linda & Richard Wolk

Lovelane is grateful for all in-kind donations from individuals and businesses who have invested in our mission and program between July 1, 2020 and June 30, 2021.

Beth Cuddy Photography Holly Doyle Photography Julianne Gauron Elizabeth Gilliam Connie Hizen

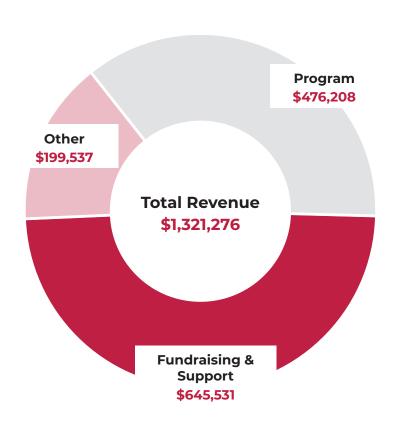
Kathleen Ladd Red Tree Farm

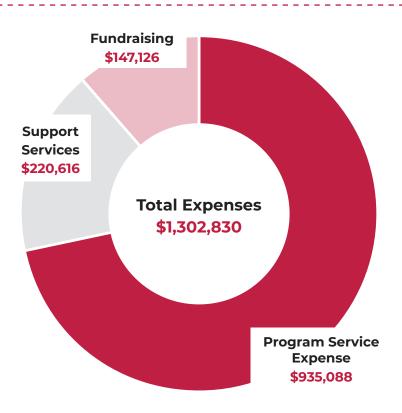
Roche Bros. Supermarkets, Inc.

Olivia Stoddard



# Financials





#### Assets

#### **Current Assets**

Cash & Cash Equivalents \$768,599

Pledge & Other Receivables \$23,775

Short Term Investments \$0

Prepaid Expenses \$126,172

TOTAL CURRENT ASSETS \$918,546

PROPERTY & EQUIPMENT - NET \$2,111,535

#### **Long Term Assets**

Investments \$8.163.619

TOTAL LONG TERM ASSETS \$8,163,619

TOTAL ASSETS \$11,193,700

#### Liabilities & Net Assets

#### **Current Liabilities**

Accounts Payable \$17,726

Accrued Expenses \$126,991

Advance Fees for Services \$339,542

**TOTAL CURRENT LIABILITIES \$484,259** 

#### **Net Assets**

Unrestricted \$10,320,377

With Donor Restriction \$389,064

**TOTAL NET ASSETS** \$10,709,441

TOTAL LIABILITIES & \$11,193,700

#### **Board of Directors**

Wil Catlin, Chair Lisa Bendixen
Debby Sabin, President Kathy Collins
Beth Creavin, Vice Chair John Downing
Paul Raymond, Secretary Allen Forbes
Mark Julien, Treasurer Ashton Jones
Allison Moskow

Joanna Schmergel

#### **Honorary Board**

Lynn Dayton Kim Pallotta
Carol Fassino Elsie Rodney
Corinne Basler Stan Sabin\*
Brian Kelly Joe Silva

#### **Advisory Board**

Peter Hadelman, Investment Committee

#### **Medical Advisory Board**

Harry Webster, MD, FAAP, MPH, Physiatrist-in-Chief, Pediatric Service, Tufts Medical Center

Allie Schwartz, MD, Co-Director, Mass General Down Syndrome Program, Massachusetts General Hospital

For more information about our program, to support Lovelane, to volunteer, or to schedule a tour, please contact Eliza Wall at 781-259-1177 x24 or email Lovelane at Mail@Lovelane.org.

#### MORE INFORMATION CAN BE FOUND ON OUR WEBSITE: LOVELANE.ORG

Special thanks to Bianca Weiland, Beth Cuddy, & MacKinnon Printing & Holly Doyle Photography

All Lovelane instructions are MA Licensed.

+ former board and staff \* deceased

#### Staff

Cassie Clarke, Program Director

Hannah Conquest, Program Coordinator+

Jennie Cooke, Summer Programs Coordinator

Tracy Coughlin, Assistant Barn Manager+

Megan Donovan, Executive Director

**Stephen Doyle,** Director of Accounting and Business Administration

Ericka Ford, Barn & Facilities Manager

Ben Goldberg, Horse Trainer+

Emily Kelmar, Assistant Barn Manager+

Danielle Pickett, Database Administrator

Micaela Reilly, Program Assistant

Debby Sabin, Founding Director

Aliza Schachter, Assistant Barn Manager

Mia Smith, Assistant Barn Manager+

Eliza Wall, Director of Development

Lisa Williams, Volunteer Manager

#### **Instructors & Therapists**

Diana Acheson, PATH Intl. CTRI, ESHML & MA Licensed Riding Instructor+

Maddie Cicatelli, MS, OTR/L, PATH Intl. CTRI & MA Licensed Riding Instructor

Kristin Chisum, SLP & MA Licensed Riding Instructor

Cassie Clarke, PATH Intl. CTRI, ESMHL & MA Licensed Riding Instructor

Hannah Conquest, PATH Intl. CTRI, ESHML & MA Licensed Riding Instructor+

Jennie Cooke, PATH Intl. CTRI (2022) & MA Licensed Riding Instructor

Ben Goldberg, PATH Intl. ADV & MA Licensed Riding Instructor +

Audrey Kung, PATH Intl. CTRI (2022) & MA Licensed Riding Instructor

Micaela Reilly, PATH Intl. CTRI & MA Licensed Riding Instructor

Izzie Rose, PATH Intl. CTRI (2022) & MA Licensed Riding Instructor

Debby Sabin, MS, OTR/L, PATH Intl. CTRI & MA Licensed Riding Instructor

Lisa Williams, PATH Intl. CTRI & MA Licensed Riding Instructor

Sally Schaffer, PATH Intl. CTRI & MA Licensed Riding Instructor

Lisa Terrell, MA Licensed Riding Instructor

Keri-Lynn Yonika, COTA, PATH Intl. CTRI (2022) & MA Licensed Riding Instructor





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